# AGENDA Owosso Main Street/DDA

OW SSO MAIN STREET

**REGULAR BOARD MEETING** Wednesday, July 10, 2024; 7:30 a.m. Owosso City Hall; 301 W. Main St., Owosso, MI

Owosso Main Street's mission is to foster an active and thriving downtown that is the heart of our community by promoting historic preservation and drawing both local residents and visitors to our city.

Call to order and roll call:

Review and Approval of Agenda: July 10, 2024

Review and Approval of Minutes: June 5, 2024

**Public Comments:** 

## **Reports:**

- Check Disbursement Report
- Revenue and Expenditure Report
- Delinquent Loan Report
- ChargePoint Report

Informational Meeting: Pursuant to Public Act 57 of 2018

### Items of Business:

1) 2024 Main Street Self-Assessment Master Plan Implementation Goals: 2.2, 2.4, 3.11

## **Committee Updates:**

- Organization (Woodworth & Gilbert)
- Promotion (McGuire & Davis)
- Design (Ardelean & Olson)
- Economic Vitality (Omer, Howard & Teich)

### **Director Updates:**

### **Board Comments:**

## Adjournment:

[The City of Owosso will provide necessary reasonable auxiliary aids and services, such as signers for the hearing impaired and audiotapes of printed materials being considered at the meeting, to individuals with disabilities requiring auxiliary aids on services should contact the City of Owosso. Individuals with disabilities requiring auxiliary aids on services should contact the City of Owosso by writing or calling Amy Kirkland, City Clerk, 301 W. Main St, Owosso, MI 48867 (989) 725-0500 or on the Internet. The City of Owosso Website address is <a href="https://www.ci.owosso.mi.us.l">www.ci.owosso.mi.us.l</a>

### ANNUAL MEETING MINUTES OF THE DOWNTOWN DEVELOPMENT AUTHORITY/OWOSSO MAIN STREET CITY OF OWOSSO

### June 5, 2024, AT 7:30 A.M.

CALL TO ORDER: The meeting was called to order by Chair Jon Moore at 7:41 A.M.

ROLL CALL: Taken by Chair Jon Moore

**PRESENT:** Chair Jon Moore and Commissioners Nicole Reyna, Josh Ardelean, Allié McGuire and Bill Gilbert

**<u>ABSENT</u>**: Vice-Chair Lance Omer and Commissioners Robert J. Teich, Jr., Emily Olson and Daylen Howard

STAFF PRESENT: Lizzie Fredrick, DDA/OMS Director

#### AGENDA:

MOVED BY REYNA, SUPPORTED BY ARDELEAN TO APPROVE THE JUNE 5, 2024 OWOSSO MAIN STREET AND DOWNTOWN DEVELOPMENT AUTHORITY AGENDA AS PRESENTED. AYES: ALL MOTION CARRIED

#### MINUTES:

MOVED BY ARDELEAN, SUPPORTED BY REYNA TO APPROVE THE APRIL 3, 2024 OWOSSO MAIN STREET AND DOWNTOWN DEVELOPMENT AUTHORITY REGULAR MEETING MINUTES. AYE: ALL MOTION CARRIED

### PUBLIC COMMENTS: None

**REPORTS:** Fredrick presented the financial reports and answered questions.

### ITEMS OF BUSINESS:

1. L-4029 Tax Rate Request Form: Moore presented the L-4029 Tax Rate Request Form.

MOVED BY GILBERT, SUPPORTED BY MCGUIRE TO AUTHORIZE THE OWOSSO MAIN STREET AND DOWNTOWN DEVELOPMENT AUTHORITY CHAIRPERSON AND CITY CLERK TO SIGN THE PREPARED L-4029 TAX RATE REQUEST FORM. AYES: ALL MOTION CARRIED

2. Election of DDA/OMS Officers: Board discussed their plans and capacity for involvement.

Gilbert shared that he would accept the chair or vice-chair position on a temporary basis.

Reyna and Moore confirmed they would stay on the Board until a successor is appointed.

Moore called for nominations of the officers.

Moore nominated Gilbert for chair.

Gilbert nominated to re-elect Omer for vice-chair.

Further calls for nominations went unanswered, and the floor was closed.

### MOVED BY REYNA, SUPPORTED BY ARDELEAN TO ELECT GILBERT AS THE CHAIR AND RE-ELECT OMER AS THE VICE-CHAIR FOR THE OWOSSO MAIN STREET AND DOWNTOWN DEVELOPMENT AUTHORITY. AYES: ALL MOTION CARRIED

3. **Fiscal Year 2023-2024 End of Year Budget Amendments:** Fredrick reviewed the proposed budget amendments for the end of the fiscal year and answered questions.

MOVED BY ARDELEAN, SUPPORTED BY GILBERT TO APPROVE THE OWOSSO MAIN STREET AND DOWNTOWN DEVELOPMENT AUTHORITY END OF YEAR BUDGET AMENDMENTS AS PRESENTED. AYES: ALL MOTION CARRIED

### COMMITTEE UPDATES:

- 1. **Promotion:** McGuire noted that the Promotion Committee anticipates finalizing the event tiers at the next meeting.
- 2. **Design:** Fredrick confirmed that the landscaping project at the East Main Street Downtown Owosso Welcome Sign has been completed and that the irrigation at the sign needs to be repaired.

Fredrick reviewed the progress of the Exchange Street Pocket Park updates.

- 3. **Organization:** Gilbert and Moore shared plans for an annual sponsor guide and a sponsor monthly membership program.
- Economic Vitality: Fredrick shared that Home Field Michigan Real Estate Consultants was selected as the May Business of the Month and Rollin' Blooms was selected as the June Business of the Month.

Fredrick provided updates on the progress of the Revolving Loan & Grant Program revisions.

**DIRECTOR UPDATES:** Fredrick updated the Board that City of Owosso staff and volunteers are working together to water the hanging baskets and bridge baskets after the landscaping vendor cancelled services just before the scheduled flower delivery.

**BOARD COMMENTS:** Gilbert thanked Moore for his service to downtown Owosso.

### ADJOURNMENT:

MOVED BY ARDELEAN, SUPPORTED BY REYNA TO ADJOURN AT 8:44 A.M. AYES: ALL MOTION CARRIED

NEXT MEETING July 10, 2024.

07/01/2024 09:52 AM User: ELFredrick

DB: Owosso

### CHECK DISBURSEMENT REPORT FOR CITY OF OWOSSO CHECK DATE FROM 06/01/2024 - 06/30/2024

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Check Date	Bank	Check #	Payee	Description	Account	Dept	Amount
Fund: 248 DO	WNTOWN	DEVELOPMEI	NT AUTHORITY				
06/07/2024	1	10593(A)	GILBERT'S DO IT BEST HARDWARE &	MAY 2024	818.000	706	15.14
				MAY 2024	818.000	706	9.49
				MAY 2024	818.000	706	70.91
				CHECK 1 10593(A) TOTAL FOR FUND 248:		-	95.54
06/07/2024	1	10609(A)	PETERSON'S LANDSCAPING	MOWING, FERTILIZATION, CLEANUP	818.000	200	440.00
06/07/2024	1	137247	FARMER'S GARDEN LLC	16" PETUNIA HANGING BASKETS	818.700	706	870.00
				PETUNIA BRIDGE BASKET HAY RACKS	818.700	706	1,085.00
				CHECK 1 137247 TOTAL FOR FUND 248:		-	1,955.00
06/07/2024	1	137264	OWOSSO MASTER TENANT	DEVELOPER REIMBURSEMENT	969.000	200	32,058.83
06/07/2024	1	137268	SHATTUCK SPECIALTY ADVERTISING	DOWNTOWN OWOSSO STAMP	818.780	705	27.75
06/07/2024	1	137272	SIDELINE SPORTS BAR OWOSSO LLC	ENTREE & NON-ALCOHOLIC BEVERAGE	818.000	704	124.14
				LARGE PARTY GRATUITY	818.000	704	24.83
				CHECK 1 137272 TOTAL FOR FUND 248:		-	148.97
06/24/2024	1	10631(A)	CONSUMERS ENERGY	ELECTRICITY-EV STATION	920.100	200	331.73
06/24/2024	1	10643(A)	J & H OIL COMPANY	BUILDING MAINTENANCE - DPW	930.000	200	8.41
06/24/2024	1	10645(A)	LOGICALIS INC	CONTRACTUAL SERVICES	818.000	200	105.00
06/24/2024	1	10669(A)	THE ARGUS-PRESS	CONTRACTUAL SERVICES	818.000	200	28.46
06/24/2024	1	10671(A)	VERIZON WIRELESS	DDA	920.300	200	0.00
				DDA	920.300	200	43.28
				CHECK 1 10671(A) TOTAL FOR FUND 248:		-	43.28
06/24/2024	1	10676(E)	HUNTINGTON NATONAL BANK -	OPERATING SUPPLIES	728.000	200	468.00
				EDUCATION & TRAINING	956.000	200	268.69
				EDUCATION & TRAINING	956.000	200	1,022.52
				CHECK 1 10676(E) TOTAL FOR FUND 248:		-	1,759.21
06/24/2024	1	137284	APPLE TREE LANE	PROMOTIONAL GIFT BASKET FOR HOME FIELD	818.000	707	74.70

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### CHECK DISBURSEMENT REPORT FOR CITY OF OWOSSO CHECK DATE FROM 06/01/2024 - 06/30/2024

Check Date	Bank	Check #	Рауее	Description	Account	Dept	Amount
Fund: 248 DC	WNTOWN	I DEVELOPM	ENT AUTHORITY				
06/24/2024	1	137287	D & D TRUCK & TRAILER PARTS	MAY 2024	818.000	706	160.32
06/24/2024	1	137297	KELLY'S REFUSE	MONTHLY REFUSE PICKUP - EVERY TUE & FRI	818.000	200	832.50
06/24/2024	1	137309	SMITH LAWNSCAPES LLC	SPRING APPLICATION - ROUNDUP &	818.000	200	944.60
				ONCE A WEEK WATERING SUMMER FLOWERS	818.000	200	630.00
				CHECK 1 137309 TOTAL FOR FUND 248:			1,574.60
				Total for fund 248 DOWNTOWN DEVELOPMENT	AUTHORITY		39,644.30

DB: Owosso

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PERIOD ENDING 06/30/2024

\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

GL NUMBER	DESCRIPTION	2023-24 AMENDED BUDGET	YTD BALANCE 06/30/2024 NORMAL (ABNORMAL)	ACTIVITY FOR MONTH 06/30/2024 INCREASE (DECREASE)	AVAILABLE BALANCE NORMAL (ABNORMAL)	% BDGT USED
Fund 248 - DOWNTOWN DEVELOR	ΜΕΝΤ ΔΙΙΤΗΛΡΙΤΥΥ					
Revenues	MENI AUTIONITI					
Dept 000 - REVENUE						
248-000-402.000	GENERAL PROPERTY TAX	33,008.00	33,008.19	0.00	(0.19)	100.00
248-000-402.100	TIF	218,644.00	218,643.76	0.00	0.24	100.00
248-000-540.000	STATE SOURCES	6,760.00	6,759.85	0.00	0.15	100.00
248-000-540.000-MATCHMAIN2	STATE SOURCES	25,000.00	25,000.00	0.00	0.00	100.00
248-000-573.000	LOCAL COMMUNITY STABILIZATION SHARE	24,228.00	24,228.43	0.00	(0.43)	100.00
248-000-605.200	CHARGE FOR SERVICES RENDERED	0.00	0.00	0.00	0.00	0.00
248-000-665.000	INTEREST INCOME	6,340.00	5,781.39	0.00	558.61	91.19
248-000-670.000	LOAN PRINCIPAL	0.00	0.00	0.00	0.00	0.00
248-000-670.100	LOAN INTEREST	1,844.00	1,790.58	139.15	53.42	97.10
248-000-674.200	DONATIONS	0.00	0.00	0.00	0.00	0.00
248-000-674.300	INCOME-ECNMC RESTRUCTING	0.00	0.00	0.00	0.00	0.00
248-000-674.400	INCOME-PROMOTION	15,687.00	15,687.01	0.00	(0.01)	100.00
248-000-674.500	INCOME-ORGANIZATION	0.00	0.00	0.00	0.00	0.00
248-000-674.600 248-000-674.700	INCOME-DESIGN	0.00 5,326.00	0.00 5,570.16	0.00 577.71	0.00	0.00 104.58
248-000-675.000	EV STATION REVENUE MISCELLANEOUS	47.00	46.84	0.00	(244.16) 0.16	99.66
248-000-699.101	TRANFERS FROM GENERAL FUND	33,921.00	24,251.19	0.00	9,669.81	71.49
248-000-699.287	ARPA TRANSFER IN	0.00	0.00	0.00	0.00	0.00
210 000 000 200		0.00	0.00	0.00		0.00
Total Dept 000 - REVENUE	-	370,805.00	360,767.40	716.86	10,037.60	97.29
	_					
TOTAL REVENUES		370,805.00	360,767.40	716.86	10,037.60	97.29
Expenditures						
Dept 200 - GEN SERVICES						
248-200-728.000	OPERATING SUPPLIES	500.00	723.39	468.00	(223.39)	144.68
248-200-801.000	PROFESSIONAL SERVICES: ADMINISTRATIVE	0.00	0.00	0.00	0.00	0.00
248-200-810.000	INSURANCE & BONDS	2,907.00	2,906.50	0.00	0.50	99.98
248-200-818.000	CONTRACTUAL SERVICES	30,000.00	14,822.06	2,980.56	15,177.94	49.41
248-200-818.500	AUDIT	1,221.00	1,221.00	0.00	0.00	100.00
248-200-920.000	UTILITIES	4,000.00	3,062.24	0.00	937.76	76.56
248-200-920.100	ELECTRICITY-EV STATION	5,500.00	5,430.28	331.73	69.72	98.73
248-200-920.300	TELEPHONE	520.00	486.37	43.28	33.63	93.53
248-200-930.000	BUILDING MAINTENANCE - DPW	42,000.00	26,509.34	8.41	15,490.66	63.12
248-200-940.000	EQUIPMENT RENTAL - DPW	8,000.00	5,205.92	0.00	2,794.08	65.07
248-200-955.000 248-200-956.000	MEMBERSHIPS & DUES	600.00 3,000.00	495.00	0.00	105.00 37.27	82.50 98.76
248-200-958.000	EDUCATION & TRAINING DEVELOPER REIMBURSEMENT	32,086.00	2,962.73 32,058.83	1,291.21 32,058.83	27.17	99.92
248-200-995.101	TRANSFER TO GENERAL FUND	83,703.00	75,732.19	0.00	7,970.81	90.48
		00,700.00	10,102.20	0.00	,,,,,,,,,,,	50.10
Total Dept 200 - GEN SERVIC	CES	214,037.00	171,615.85	37,182.02	42,421.15	80.18
Dept 261 - GENERAL ADMIN						
248-261-702.100	SALARIES	64,480.00	63,192.26	4,960.00	1,287.74	98.00
248-261-702.200	WAGES	250.00	31.67	0.00	218.33	12.67
248-261-702.300	OVERTIME	1,000.00	512.83	0.00	487.17	51.28
248-261-702.800	ACCRUED SICK LEAVE	0.00	0.00	0.00	0.00	0.00
248-261-703.000	OTHER COMPENSATION	0.00	0.00	0.00	0.00	0.00
248-261-715.000	SOCIAL SECURITY (FICA)	5,029.00	4,877.19	378.88	151.81	96.98
248-261-716.100	HEALTH INSURANCE	7,550.00	7,529.68	646.42	20.32	99.73

#### 07/01/2024 09:51 AM User: ELFredrick

#### REVENUE AND EXPENDITURE REPORT FOR CITY OF OWOSSO

User: ELFredric DB: Owosso

#### PERIOD ENDING 06/30/2024

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\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

GL NUMBER	DESCRIPTION	2023-24 Amended budget	YTD BALANCE 06/30/2024 NORMAL (ABNORMAL)	ACTIVITY FOR MONTH 06/30/2024 INCREASE (DECREASE)	AVAILABLE BALANCE NORMAL (ABNORMAL)	% BDGT USED
Fund 248 - DOWNTOWN DEVEI	ODMENT AUTUODITY					
Expenditures						
248-261-716.200	DENTAL INSURANCE	300.00	280.90	23.73	19.10	93.63
248-261-716.300	OPTICAL INSURANCE	36.00	30.96	2.58	5.04	86.00
248-261-716.400	LIFE INSURANCE	510.00	507.54	42.57	2.46	99.52
248-261-716.500	DISABILITY INSURANCE	711.00	710.96	67.79	0.04	99.99
248-261-717.000	UNEMPLOYMENT INSURANCE	10.00	9.97	0.00	0.03	99.70
248-261-718.200	DEFINED CONTRIBUTION	5,803.00	(1,190.95)	446.40	6,993.95	(20.52)
248-261-719.000	WORKERS' COMPENSATION	440.00	438.72	33.62	1.28	99.71
Total Dept 261 - GENERAL	ADMIN	86,119.00	76,931.73	6,601.99	9,187.27	89.33
Dept 704 - ORGANIZATION						
248-704-728.000	SUPPLIES	200.00	132.65	0.00	67.35	66.33
248-704-818.000	WORK PLAN EXPENDITURE	500.00	166.92	148.97	333.08	33.38
Total Dept 704 - ORGANIZA	ATION	700.00	299.57	148.97	400.43	42.80
Dept 705 - PROMOTION						
248-705-802.000	ADVERTISEMENT	0.00	0.00	0.00	0.00	0.00
248-705-818.000	WORK PLAN EXPENDITURES	3,000.00	2,017.76	0.00	982.24	67.26
248-705-818.730	ART WALK	0.00	0.00	0.00	0.00	0.00
248-705-818.750	GLOW	6,531.00	4,190.21	0.00	2,340.79	64.16
248-705-818.760	RETAIL EVENTS	135.00	0.00	0.00	135.00	0.00
248-705-818.770	MOTORCYCLE DAYS	2,800.00	2,560.26	0.00	239.74	91.44
248-705-818.780	CHOCOLATE WALK	500.00	252.60	27.75	247.40	50.52
248-705-818.790	NYE BLOCK PARTY	4,539.00	4,439.00	0.00	100.00	97.80
Total Dept 705 - PROMOTIC	N	17,505.00	13,459.83	27.75	4,045.17	76.89
Dept 706 - DESIGN						
248-706-818.000	WORK PLAN EXPENDITURES	5,000.00	3,819.05	255.86	1,180.95	76.38
248-706-818.700	CONTRACTUAL SERVICES-FLOWERS	2,000.00	1,955.00	1,955.00	45.00	97.75
Total Dept 706 - DESIGN		7,000.00	5,774.05	2,210.86	1,225.95	82.49
Doot 707 ECONOMIC VIEN	Tmy					
Dept 707 - ECONOMIC VITAI 248-707-818.000	WORK PLAN EXPENDITURES	350.00	273.70	74.70	76.30	78.20
248-707-818.000-MATCHMAIN		25,000.00	25,000.00	0.00	0.00	100.00
248-707-818.000-MATCHONMAT		0.00	23,000.00	0.00	0.00	0.00
248-707-818.000-VIBRANCY2		4,983.00	4,982.74	0.00	0.26	99.99
Total Dept 707 - ECONOMIC	C VITALITY	30,333.00	30,256.44	74.70	76.56	99.75
		,				
Dept 901 - CAPITAL OUTLAY		_ · · ·				
248-901-965.585	CAPITAL CONTRIBUTION-DDA	0.00	0.00	0.00	0.00	0.00
248-901-965.585-DDASTRLI	TE CAPITAL CONTRIBUTION-DDA	0.00	0.00	0.00	0.00	0.00
Total Dept 901 - CAPITAL	OUTLAY	0.00	0.00	0.00	0.00	0.00

## 07/01/2024 09:51 AM

#### REVENUE AND EXPENDITURE REPORT FOR CITY OF OWOSSO

User: ELFredrick DB: Owosso

#### PERIOD ENDING 06/30/2024

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\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

GL NUMBER	DESCRIPTION	2023-24 AMENDED BUDGET	YTD BALANCE 06/30/2024 NORMAL (ABNORMAL)		AVAILABLE BALANCE NORMAL (ABNORMAL)	% BDGT USED
Fund 248 - DOWNTOWN DEVEI Expenditures	JOPMENT AUTHORITY					
Dept 905 - DEBT SERVICE						
248-905-991.100	PRINCIPAL	21,650.00	21,643.26	0.00	6.74	99.97
248-905-992.000	PAYING AGENT FEES	0.00	0.00	0.00	0.00	0.00
248-905-993.000	INTEREST	415.00	413.00	0.00	2.00	99.52
Total Dept 905 - DEBT SEF	RVICE	22,065.00	22,056.26	0.00	8.74	99.96
Dept 966 - TRANSFERS OUT						
248-966-995.304	TRANSFER TO DEBT 2009 LTGO FUND	0.00	0.00	0.00	0.00	0.00
Total Dept 966 - TRANSFER	RS OUT	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENDITURES		377,759.00	320,393.73	46,246.29	57,365.27	84.81
Fund 248 - DOWNTOWN DEVEI TOTAL REVENUES	JOPMENT AUTHORITY:	370,805.00	360,767.40	716.86	10,037.60	97.29
TOTAL EXPENDITURES		377,759.00	320,393.73	46,246.29	57,365.27	84.81
NET OF REVENUES & EXPENDI	TURES	(6,954.00)	40,373.67	(45,529.43)	(47,327.67)	580.58

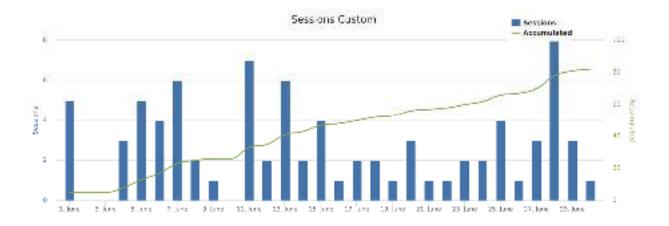
Customer Code	Customer Name	Loan #	Loan Type
Invoice #	Post Date Due Date	Amount Due	
00318	OWOSSO COOKIE COMPANY	00023	BUSINESS DEVELOPMENT LOAN
000007239	05/01/2024 06/01/2024	269.04	
	Total Due:	269.04	

# ChargePoint Report

# June 1-30, 2024









# City of Owosso Downtown Development Authority Informational Meeting July 10, 2024



# PA 57 of 2018

Informational Meetings Sec. 910 (4)

The State requires Downtown Development Authorities to hold two informational meetings annually. Informational meetings are meetings held for the purpose of informing the public of the goals and direction of the authority, including projects to be undertaken in the coming year.

They are not for the purpose of voting on policy, budgets or other operational matters. The informational meetings may be held in conjunction with other public meetings of the authority or municipality.

legislature.mi.gov/





# **Board of Directors**

Bill Gilbert, Chair Lance Omer, Vice Chair Mayor Robert J. Teich, Jr. Josh Ardelean **Emily Olson Daylen Howard** Allié McGuire Dakota Woodworth **Jill Davis** 





# **TIF and Development Plan**

The goals and direction of the Owosso DDA are defined by the Tax Increment Financing and Development Plan first created in 1984 and amended in 2003.

The full document is available on our website, as required by law.

https://www.ci.owosso.mi.us/Government/Dow ntown-Development-Authority





# **Goals and Direction**

# City of Owosso Master Plan

<u>https://www.ci.owosso.mi.us/Portals/0/Files/Minu</u> <u>tes-Agendas/Planning-</u> <u>Commission/2021%20Owosso%20Master%20Plan</u> <u>%20low%20res.pdf</u>

City of Owosso Capital Improvement Plan

https://www.ci.owosso.mi.us/Portals/0/Files/Docu ments/CIP%202024%20-%20Council%20Draft%20-%20FINAL%20reduced.pdf

**OMS Transformation Strategies** 

Day Tripper Tourism & Residential Development





# Recap

# Impact Report for Fiscal Year 2022-23

https://www.ci.owosso.mi.us/Portals/0/Files/Forms/2024 -DDA-Impact-Report-FINAL.pdf

# Owosso Main Street 2023 Visitor Profile

221.7K Visitors

1.5M Visits

Busiest Month: June Quietest Month: September

Peak Days:

Saturday 6/3/23 – 16,477 visits Friday 6/2/23 – 13,710 visits Friday 11/24/23 – 11,238 visits Friday 7/21/23 – 9,590 visits





# Design Projects

- Summer Hanging & Bridge Baskets
- Welcome Sign Landscaping
- Main Street Plaza Beautification
- Fountain Sculpture Refurbishment
- Exchange Street Pocket Park Updates
- Red Piano Project





# Events Hosted by OMS/DDA

- Downtown Owosso Chocolate Walk
- Downtown Spring Cleanup
- Yoga on the Lawn





# **Economic Vitality**

# **Business of the Month Program**

May – Home Field Michigan Real Estate Consultants June – Rollin' Blooms Studio July – Norm Henry Shoes

# <u>Grants</u>

Revitalization and Placemaking 2.0 – \$300,000
Downtown Streetlight Project

HOME FIELD



# **Educational Training**

# **Retail Merchandising Training**

# Webinar series facilitated by RetailWorks, Inc.

- Creating a Branded Customer Experience
- Creating Attention-Getting, Cost Effective Window Displays
- Creating Focal Point Displays Inside Your Business
- Creating Signs That Your Customers Will Actually Read
- Selecting Lighting that Will Make Your Store and Product Lines Come Alive
- Turning Vacant Storefronts into Vibrant Opportunities



**OW**<sup>®</sup>SSO

MAIN STREET

# New Businesses

- Glitter Glam Kid's Play Spa
- Silver Harvest
- Rooted Merchant
- Drizzle Cakes and Bakes
- Youth Skate Co.
- Northern Cove
- Hollow Games
- Callisto Photos
- Rivet Lifestyle Consulting & The Rural Hub Psychiatry Services





# Communications

Community Newsletter https://downtownowosso.org/#newsletter

Event Calendar <u>https://downtownowosso.org/events/</u>

Facebook https://www.facebook.com/downtownowosso/

Instagram https://www.instagram.com/downtownowosso/

# DON'T MISS A THING!









# **Future Projects**

- Downtown Streetlight Project
- Revolving Loan & Grant Program Relaunch
- Transformation Strategy Update and Strategic Planning Workshop
- Volunteer Appreciation Event
- Business Owner Meetup
- Lebowsky Sculpture Project
- Fountain Park Summer Expansion
- Main Street Plaza Masonry Repair 2.0





# **Questions?**

Contact: Lizzie Fredrick Executive Director Owosso Main Street Downtown Development Authority City of Owosso Izzie.fredrick@ci.owosso.mi.us

For more information, visit: <u>www.downtownowosso.org</u>

<u>www.ci.owosso.mi.us/Government/Downtown-</u> <u>Development-Authority</u>







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# MEMORANDUM

- DATE: July 10, 2024
- TO: Owosso Main Street/Downtown Development Authority
- FROM: Lizzie Fredrick, OMS/DDA Executive Director

SUBJECT: Owosso Main Street Accreditation

To maintain accreditation as a Michigan Main Street, the Board must complete the Main Street Accreditation Process. Each Board Member will need to complete the attached Self-Assessment Tool. Also included is the Owosso Main Street Self-Assessment scoring from 2023.

## Timeline for the accreditation process:

Self-Assessment - Due August 30, 2024

- A tool to gauge where the community is at related to each of the 6 standards
- A framework to help familiarize the communities with each of the standards

Michigan Main Street Review Self-Evaluations/Feedback - September 2-13, 2024

- In person site visits October 1 November 14, 2024
- Director, Board and municipality

Virtual Visits – December 2-5, 2024

Director and Executive Committee

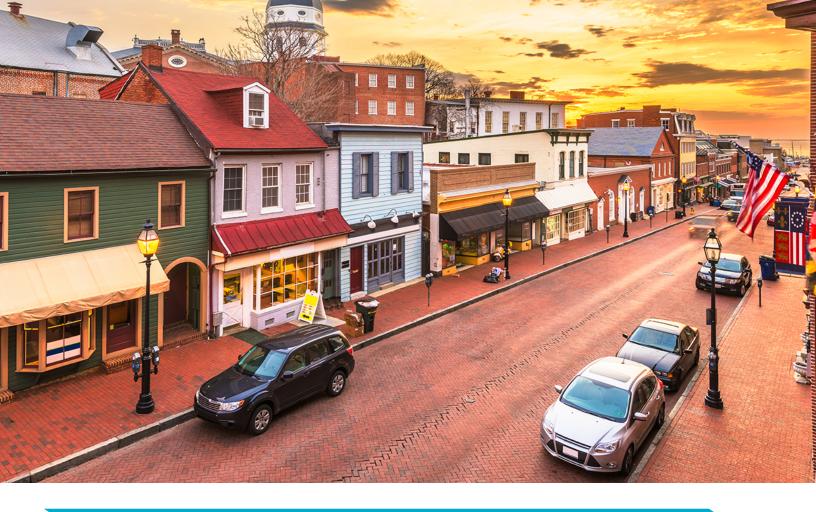
Michigan Main Street Application Based Service Due - December 13, 2024

Check in Calls on Accreditation and Services - January 6-17, 2024

- Director and Board Chair review memos and recommendation based on responses.
- Discuss service for 2025.

## Attachments:

Main Street America Self-Assessment Tool 2024 OMS Self-Assessment Scorecard 2023 OMS Final Self-Assessment Scores



# THE MAIN STREET AMERICA EVALUATION FRAMEWORK

## COMMUNITY SELF-ASSESSMENT TOOL - Version 3.0 - December 2023

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## COMMUNITY SELF-ASSESSMENT TOOL

For over 40 years, Main Street programs across the country have used the Main Street Approach™ to support revitalization and catalyze positive transformation of their downtowns and neighborhood commercial corridors. Through grassroots leadership, partnership building, community engagement, and a commitment to holistic preservation-based economic development, thousands of Affiliate and Accredited Main Street programs have created lasting impact for their local economies and communities as a whole.

## AN EMPOWERING MODEL FOR REVITALIZATION

The new Main Street America Evaluation Framework, developed by Main Street America (MSA) in close partnership with Main Street Coordinating Programs, outlines what it means to be a highly successful Main Street program and sets a path for growth and development. Depending on achievement, score, and maturity, programs will either be designated as Affiliate or Accredited.

Annual program assessments are an important opportunity for local Main Street leaders, volunteers, partners, and Coordinating Programs to come together to reflect on the progress of a program's efforts and identify opportunities to build and grow.

The following self-assessment has been developed as a tool to help Main Street leaders recognize how their program's efforts already align with the new Standards and identify areas for deeper focus and prioritization. The tool will also serve as a basis for local leaders to work with their Coordinating Program on identifying areas for capacity building, program development, and training needs. This process will also inform Main Street America on our network's strengths, greatest needs, and opportunities.

We encourage you to look at this tool as a working model – one that will adapt and grow as we test it in the field before full implementation at the end of 2023. We invite you to be in close communication with Main Street America staff and your Coordinating Program to explore how these new standards and measures are working for your organization, what might be missing or unclear, and how Main Street America can support your efforts.

## WHO SHOULD USE THIS TOOL

- Currently and previously Accredited programs.
- Affiliate-level programs wanting to become Accredited in the future.
- New communities seeking guidance in establishing a strong foundation for their revitalization programs with the vision of being designated as Affiliate or Accredited in the future.

## WHEN TO USE THIS TOOL

- Get started now! There's a lot of content to dig in to, but by reviewing this tool regularly you will have plenty of time to familiarize yourself with these new Standards and Indicators before we move to full integration by the end of 2023.
- Consider dedicating time at each of your board and committees' meetings to become more familiar with the new Standards (we'll be providing discussion guides to help frame these conversations).

## HOW GRADING WORKS

Within each Standard in the new Self-Assessment Tool, score yourself on the Indicators listed based on a scale of 1-5. Each number represents the following:

1	2	3	4	5
Not being addressed.	Minimal work but needs more effort.	Evidence of satisfactory progress.	Has achieved success within this indicator	Outstanding achieve- ment. One that other programs could replicate.

For each Indicator, we encourage communities to explore areas of strength and opportunities for growth by discussing:

- What actions and next steps can you take to strengthen your efforts?
- How can you build upon your work or take it to the next level?

The Self-Assessment Tool provides examples of how Main Street programs can meet each Standard. These example activities are not an exhaustive or prescriptive list, rather are included to provide guidance and inspira-tion. Programs are invited to count these and other related activities towards each Indicator. For City-hosted programs, equivalent or comparable activities as allowed by the local government's charter and policies may also be counted.

After you complete your self-assessment, your coordinator will review and provide their own score and feedback. **Communities will need to average at least three (3) points per Standard to achieve Accreditation.** Please use <u>this Community Assessment Worksheet</u> to evaluate your program's progress.

## **BASELINE REQUIREMENTS**

As detailed within the tool, some indicators are required as important foundational starting points for a program to qualify for Accreditation. **The current Baseline Requirements are:** 

- A Board of Directors formed by a representative base of the district stakeholders and community members, dedicated to leading the district's Main Street program.
- Communities over 5,000 in population must employ a FTE program director. Communities under 5,000 in population must employ a 20-hour minimum per week program director.
- Identified Transformation Strategy to direct the work of the program, based on community input and market understanding.
- Detailed work plans aligned with the selected Transformation Strategy that outline programming across the Main Street Four Points. Work plans include: the project, expected (measurable) outcomes, specific tasks needed to accomplish the project, assignments of those tasks showing volunteer and staff responsibilities, timelines, and budgets.
- A dedicated budget for the district's revitalization programming and the Main Street program's operations.
- Demonstrated support from municipality for the Main Street program. This can include leadership participation, funding, in-kind donations, and philosophical support.
- Reinvestment statistics reported as required by Coordinating Program (monthly, quarterly, or annually).
- Be a member in good standing with Main Street America, and appropriately use the MSA logo and Coordinating Program logo on its website and/or social media.

### Local Programs that do not meet these baseline requirements are not eligible for Accreditation from Main Street America, though they may qualify for designation at the Affiliate level.

## **STANDARD I**

# **BROAD-BASED COMMUNITY COMMITMENT TO REVITALIZATION**

Standard One reflects that successful and sustainable revitalization efforts are not just the work of a single organization, but should be the result of a community-wide effort that brings the public and private sectors together with a strong sense of ownership in their downtown or commercial district. This Standard reviews the Main Street organizations' essential role in fostering a culture of inclusion, engagement, collaboration, and commitment from all sectors of the community. Launching a program, growing it incrementally from one year to the next, and sustaining success for the long run are only possible through a diversity of strong partnerships and collaborations, continued outreach, and communication.

## FOCUS AREAS

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Partnerships and Collaborations, II) District and Community Outreach, and III) Communication and Public Relations.

## **KEY INDICATORS**

The following Indicators provide important guidance on how Main Street programs, the public sector, district stakeholders, and the community at large can work together to develop strong partnerships and collaborations. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

## I. PARTNERSHIPS AND COLLABORATIONS

**INDICATOR I:** Main Street has developed partnerships and collaborations with local governments that demonstrate shared responsibilities for the district's revitalization and its program. Examples of how these partnerships are demonstrated include:

- a. Participation in strategy development and planning.
- b. Collaborations in the implementation of programming or work plans.
- c. Monetary and non-monetary resources for the Main Street program.
- d. Engagement of elected officials and/or staff in the Main Street program Board and committees.
- e. Promoting the district revitalization and their partnership with Main Street.

**INDICATOR II:** Main Street has developed partnerships and collaborations with both nonprofit organizations and private sector entities that demonstrate shared responsibilities for the district's revitalization and its program. Examples of how these partnerships are demonstrated include:

- a. Participation in strategy development and planning.
- b. Collaborations in the implementation of programming or work plans.
- c. Monetary and non-monetary resources for the Main Street program.
- d. Engagement with the Main Street program Board and committees.
- e. Promoting district revitalization and their partnership with Main Street.

## II. DISTRICT AND COMMUNITY OUTREACH

**INDICATOR I:** Main Street has expanded its reach to connect and engage with all sectors of the community (businesses, property owners, workforce, other organizations, residents). Examples of how outreach efforts are demonstrated include:

- a. A variety of communication tools (online and printed materials) used to reach a broad group of district stakeholders.
- b. Work plans that outline how planned activities intend to reach all members of the community.
- c. The program brings together district and community stakeholders for input gathering, information sharing, etc., at least once a year.

## **III. COMMUNICATION AND PUBLIC RELATIONS**

**INDICATOR I:** Main Street has maintained communications and implemented public relations that inform and educate the community and district stakeholders about the district and the Main Street program. Examples of how these efforts are demonstrated include:

- a. The program's external marketing (online, printed, social media, etc.) clearly promotes the role and impact of the Main Street program.
- b. Main Street's leadership and staff are actively engaged in public relations activities that educate, build awareness, and promote the Main Street program.
- c. Main Street highlights positive stories about the district through a variety of media tools.

**INDICATOR II:** Main Street has maintained communications and implemented public relations that inform and educate the public sector or local government about the district and the Main Street program. Examples of how these efforts are demonstrated include:

- a. Main Street meets with local government officials or attends council meetings to share progress and impact (at least every quarter).
- b. Main Street invites participation of local government officials and staff to meetings and encourages visits to the district and programming activities.

**INDICATOR III:** Main Street has promoted the district's positive image, brand identity, and assets. Examples of how these efforts are demonstrated include:

- a. A distinctive brand has been created and implemented for the district.
- b. A distinctive brand has been created and implemented for the organization.
- c. Social media platforms are used to promote the value of the district and the Main Street program.
- d. An annual report is produced noting successes across the Four Points.

## STANDARD II

# INCLUSIVE LEADERSHIP AND ORGANIZATIONAL CAPACITY

Strong, thriving communities don't just happen. They need effective leaders at all levels, from a broad base of committed volunteers to dedicated professional staff offering their time, talents, and passion for this work. Standard Two reflects the value we place on PEOPLE as Main Street's greatest resource and our belief that everyone in the community has a place in Main Street. This Standard encourages Main Street programs to place a strong priority on human capital and develop a clear operational structure and practices that increase the organization's capacity to engage all sectors of the community and leverage their participation in their revitalization efforts.

## **FOCUS AREAS**

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Inclusive Organizational Culture and Diverse Volunteer Engagement, II) Active Board Leadership and Supporting Volunteer Base, III) Professional Staff Management, and IV) Effective Operational Structure

## **KEY INDICATORS**

The following Indicators provide important guidelines on how Main Street programs can become proactive and effective agents for inclusive community engagement and leadership development, ensuring that the investment of time and talents is a rewarding experience. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

## I. INCLUSIVE ORGANIZATIONAL CULTURE AND DIVERSE VOLUNTEER ENGAGEMENT

**INDICATOR I:** The Main Street organization has demonstrated its commitment to diverse, inclusive, and equitable district and community engagement. Examples of how these efforts are demonstrated include:

- a. The organization's stated mission and core values show a commitment to engaging all sectors of the community it serves.
- b. Internal and external messaging promotes that Main Street has a place for everyone in the community and that diverse engagement is welcomed and valued. Communication tools address language barriers as appropriate.
- c. Work plans and programming activities address accessibility and inclusive design for all community members.
- d. The organization's policies address equitable access for all district and community stakeholders in the organization's leadership structure (Board and committees) as well as in specific projects and activities.

**INDICATOR II:** The Main Street organization has implemented an inclusive volunteer program that demonstrates the capacity to implement approved annual work plans and programming for the district. Examples of how these efforts are demonstrated include:

- a. Clearly outlined volunteer needs for approved work plans or programming activities are in place and promoted broadly.
- b. A proactive effort to recruit diverse volunteers representing the entire community in a culturally competent way.
- c. Active volunteer coordination throughout the year that ensures attention to thoughtful placement, rotation, and retention of new and existing volunteers within the organization.
- d. Initiatives, activities, or events are taking place throughout the year to recognize and/or demonstrate appreciation for Main Street volunteers.
- e. Volunteers at all levels have access to and receive appropriate orientation, trainings, and leadership development throughout the year.

**INDICATOR III:** The Main Street Board of Directors is formed with a diverse and balanced representation of district and community stakeholders. The following participation is recommended:

- a. District business owners
- b. District property owners
- c. District and community residents
- d. Community businesses/corporations
- e. Institutions (schools, universities, foundations, nonprofits, government, medical/ healthcare facilities, transit/transportation agencies)

**INDICATOR IV:** The Main Street organization has developed a leadership base (Board, staff, committee members, and volunteers) that reflects the district and the community it serves. The leadership base should be open, inclusive, and representative of the entire community, taking into account a broad range of dimensions of diversity, including race, age, ethnicity, gender, education, physical and mental ability, veteran status, and income level. The program should take proactive measures to ensure under-represented groups are included as part of Main Street's leadership base. Examples of how these efforts are demonstrated include:

- a. Looking at the community's most recent population data, Main Street leadership base reflects a balanced level of participation of all age groups.
- b. Looking at the community's most recent population data, the Main Street leadership base reflects the racial and ethnic diversity of the community,
- c. Looking at the community's most recent population data, the Main Street leadership base reflects gender balance.
- d. Considering the Main Street Approach, the organization's leadership base demonstrates a wide range of skills, experiences, and perspectives.

## II. ACTIVE BOARD LEADERSHIP AND SUPPORTING VOLUNTEER BASE

**INDICATOR I\*:** Board members have demonstrated active engagement in the Main Street program throughout the year. Ideally, 100 percent but no less than 75 percent of Board members have:

- a. Attended Board meetings 75 percent of the time throughout the year.
- b. New Board members participated in Board orientation and existing Board members participated in at least one training offered by the Coordinating Program.
- c. Played an active role on the Board by leading a committee, a task force, or key initiative.
- d. Advocated for the program and the district within the community, in coordination with Main Street staff and the rest of the Board.

## \*Meeting this Indicator is a requirement and must be met to achieve Accreditation.

**INDICATOR II:** Board members have demonstrated active leadership and support to ensuring the program is appropriately funded to meet its operational responsibilities and programming goals. Ideally, 100 percent but no less than 75 percent of Board members have:

- a. Made a personal financial investment in the program.
- b. Participated in the development of fundraising goals.
- c. Led or participated in a key fundraising activity of the organization.
- d. Made direct solicitations.
- e. Supported donor relationship, retention, and/or recruitment.

**INDICATOR III:** The Main Street program has developed an active, supporting volunteer structure to ensure capacity to plan and implement the approved work plans. Examples of how these efforts are demonstrated include:

- a. Established committees or teams that follow the program's selected Transformation Strategy(s), the Board's outlined priorities, and/or the Main Street Four Points.
- b. Each volunteer committee or team has an active leader, chair, or co-chairs.
- c. Each volunteer committee has an appropriate number of members to plan the approved number of projects or initiatives it intends to implement. Ideally, there is a leader or champion for every project.
- d. Committees or teams participate in trainings that support their roles at least annually.

## **III. PROFESSIONAL STAFF MANAGEMENT**

**INDICATOR I\*:** The Main Street organization has maintained the level of professional staff necessary to achieve its mission, goals, and annual work. These efforts are demonstrated by fulfillment of all the following:

- a. The Main Street Program meets the minimum staffing requirements established by the Coordinating Program. At a minimum, Main Street America requires part-time staffing for cities under 5,000 population and 1 FTE for cities over 5,000 population.
- b. Main Street staff have job descriptions and defined performance expectations.
- c. Main Street staff participates in trainings required by the Coordinating Program.
- d. Main Street staff participates in professional development offerings provided by Main Street America, Coordinating Program, etc.
- e. Main Street staff communicates regularly with the Board and specifically with the Board Chair and offers regular monthly reports to the Board.

## \*Meeting this Indicator is a requirement and must be met to achieve Accreditation.

**INDICATOR II:** The Main Street Board of Directors has managed and provided guidance to its Main Street Director throughout the year. Understanding that organizational formats vary, this is demonstrated by:

- a. The Board, through its Board Chair or President provides regular guidance and feedback to the program's director.
- b. A formal performance review process is conducted at least once annually. The Board Executive Committee, with participation of Board members, leads the director's performance review.
- c. The Board ensures that the annual budget provides a competitive compensation package (pay and benefits) and opportunity for appropriate merit increases.
- d. The Board ensures that the annual budget allocates funds for staff to participate in professional development and trainings, with eligible expenses covering the cost of registration, travel, and accommodations, etc.
- e. Staff management policies and procedures are in place and reviewed annually. Appropriate procedures ensure clearly established communication lines and roles and responsibilities between Board and staff.
- f. The Board has developed a plan to manage succession or the director's transition and recruitment.

## IV. EFFECTIVE OPERATIONAL STRUCTURE

**INDICATOR I\*:** The Main Street organization has developed appropriate operational and organizational practices to manage effectively. This must include the following:

- a. A clearly defined mission statement that confirms the purpose of the organization.
- b. Established by-laws, which are reviewed annually and revised appropriately to carry out the program's mission for the district.
- c. Operating policies and procedures that outline internal and external communication practices, conflicts of interest, personnel management, leadership selections, elections, and terms, Board roles and responsibilities, etc.
- d. Appropriate insurance for the organization, Board/staff, and its programming.
- e. Legal and fiscal requirements are met and maintained as required with its tax status or operation structure.

\*Meeting this Indicator is a requirement and must be met to achieve Accreditation.

### STANDARD III

### **DIVERSIFIED FUNDING AND SUSTAINABLE PROGRAM OPERATIONS**

A successful revitalization program must have the financial resources necessary to carry out its work and sustain its operations. Program sustainability relies on diversity of revenue streams as dependency on one primary or only source could jeopardize the program's operations. Through this Standard, Main Street programs demonstrate a priority for ensuring that the community is investing in the Main Street organization and programming efforts through a comprehensive and balanced funding structure that ensures successful and sustainable revitalization efforts.

### **FOCUS AREAS**

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Balanced Funding Structure, II) Strategic Revenue Development and Fundraising, III) Budget and Work Plan Alignment and IV) Financial Management and Best Practices

### **KEY INDICATORS**

Understanding that funding is an essential resource to accomplish the work of revitalization, the following indicators included under this Standard can guide Main Street programs in building, growing, and sustaining diverse and balanced mix of investment in revitalization efforts and the Main Street program. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

### I. BALANCED FUNDING STRUCTURE

**INDICATOR I:** The Main Street organization's budget demonstrates a balanced funding structure with a diverse mix of public and private sector sources. Examples of how these efforts are demonstrated include:

- a. Contributions from private sector: e.g., businesses, community members and/or partner organizations.
- b. Special taxing/assessment district.
- c. Sponsorships and/or in-kind donations.
- d. Earned revenues.
- e. Memberships and/or investment drives.
- f. Local Government.
- g. Grants.

**INDICATOR II:** The private sector is investing in the district's revitalization efforts and the Main Street program. Examples of how these efforts are demonstrated include:

a. Fundraising activities such as event sponsorships, marketing initiatives, and/or special project funding.

- b. Main Street program's earned incomes, such as rents, merchandise sales, etc.
- c. Investor programs such as memberships, "friends of" programs, annual donations, etc.
- d. In-kind services.

e. A special tax self-assessment mechanism(s) approved by district property and/or busi-ness owners, such as BIDs, CIDs, DDAs, SSMID, etc.

**INDICATOR III:** The public sector is investing in the district's revitalization and the Main Street program. Examples of how these efforts are demonstrated include:

- a. Annual contribution to the Main Street.
- b. Service agreements with the Main Street.
- c. Supports through the employment of the Main Street Director.
- d. Direct funding for event sponsorships & marketing initiatives.
- e. In-kind services

### II. STRATEGIC REVENUE DEVELOPMENT AND FUNDRAISING

**INDICATOR I:** The Main Street program demonstrates commitment to strategic revenue development process and oversight. Examples of how these efforts are demonstrated include:

- a. The Board reviews fund-development plans, goals, and progress at least quarterly.
- b. A designated Board member provides active financial oversight for the program and is engaged in revenue development planning and reporting.
- c. A fund-development committee, organization committee, or team is in place to lead fund-development planning and implementation.
- d. Committees are engaged in seeking funding to support projects.

### **III. BUDGET AND WORK PLAN ALIGNMENT**

**INDICATOR I:** The Main Street organization has an annual budget that is aligned to the organization's strategies, goals, and capacity. Examples of how these efforts are demonstrated include:

- a. Alignment with the mission.
- b. Alignment with a selected Transformation Strategy(s) and/or approved work plan.
- c. A diversity of income sources.

**INDICATOR II:** The Main Street program exhibits commitment to a budget that effectively covers operational and programming goals. Examples of how these efforts are demonstrated include:

- a. Covering operational expenses, including program personnel, office administration, financial management activities, and travel expenses for professional development.
- b. Covering programming related to each point of the Main Street Approach (Organization, Economic Vitality, Design, Promotion).

### IV. FINANCIAL MANAGEMENT AND BEST PRACTICES

**INDICATOR I:** The Main Street organization demonstrates sound financial management outlined by processes and procedures. Examples of how these efforts are demonstrated include:

- a. Financial tracking systems and reporting practices are in place. (QuickBooks or other software)
- b. The organization's monthly financial statements are reviewed by the Treasurer, Chief Financial Officer, or equivalent.
- c. The organization has a third party financial professional compile and reconcile monthly financial statements.
- d. The organization has had a third party financial professional review, reconcile and/or audit the program's finances at a minimum every two years.

**INDICATOR II:** The Main Street organization's financial management has clear leadership and oversight. Examples of how these efforts are demonstrated include:

- a. Leadership roles and responsibilities relating to budgeting, fund-development, and financial reporting are clearly outlined through Board, committee and/or Treasurer job descriptions.
- b. The Main Street Board of Directors conducts monthly reviews of the organization's finances to ensure appropriate accountability and alignment with programming.

### STRATEGY-DRIVEN PROGRAMMING

#### Main Street has built a strong track record for making change happen in communities

**across the country.** Change is an important guiding principle for Main Street. But rather than letting change just happen, Main Street programs define and manage it from one year to the next through a strategy-driven work plan and aligned implementation process. Standard Four brings together all integrated components that must be in place to plan and successfully implement the revitalization work. Centered around Main Street's Four Point Approach, these integrated components are driven by a local Transformation Strategy(s) aligned through community participation and based on understanding of the district's unique and competitive market position.

### **FOCUS AREAS**

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Planning Guided by Inclusive Community and Market-informed Inputs, II) Defining Direction through Transformation Strategy Identification and Development, and III) Strategy-aligned Comprehensive Work Planning and Implementation Across all Four Points

### **KEY INDICATORS**

The following Indicators provide important guidelines on how Main Street programs can develop a community and market informed strategy-driven planning and implementation process. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

# I. PLANNING GUIDED BY INCLUSIVE COMMUNITY AND MARKET-INFORMED INPUTS

**INDICATOR I:** The organization's annual planning process as informed by a comprehensive set of inputs that guide Transformation Strategy identification and work plan alignment and implementation. Examples of how these are demonstrated include:

- a. Inclusive district and community input is gathered at a minimum of every three years to keep the pulse on the district's needs through focus group events, online surveys, and/or other strategies.
- b. Market research and analysis has been conducted for the district's trade area within an appropriate time interval, depending on the local economy. This is recommended at least every three to five years.
- c. Business inventory is up to date and reflective of the district's business mix, uses, and existing clusters.
- d. Building inventory is up to date and reflective of the district's property ownership, condition, uses, and status (for sale, for lease, occupied).
- e. The organization maintains an asset map that recognizes distinctive place-based assets within the district that highlight unique and competitive advantages and market opportunities.
- f. Strategy reflects opportunities driven by local and national trends.

### II. DEFINING DIRECTION THROUGH TRANSFORMATION STRATEGY IDENTIFICATION AND DEVELOPMENT

**INDICATOR I:** Main Street has defined and aligned as an organization around a Transformation Strategy that is guiding the revitalization work. Examples of how these are demonstrated include:

- a. Using a comprehensive set of inputs, the Board has identified a consumer-based or industry-, product-, or service-based strategy(s) that can best respond to the district and community vision, needs, and market opportunities.
- b. The Board formally adopts a Transformation Strategy(s).
- c. Partner organizations or other stakeholders have adopted or endorsed selected Transformation Strategy(s).
- d. The Transformation Strategy(s) have measurable benchmarks.

### III. STRATEGY-ALIGNED COMPREHENSIVE WORK PLANNING AND IMPLEMENTATION ACROSS ALL FOUR POINTS

**INDICATOR I:** The Main Street Board conducts an annual strategy-driven work planning process with volunteer committees to guide the organization's programming. Examples of how these are demonstrated include:

- a. Board outlines priorities or goals that guide volunteer committees in identifying the initiatives, projects, and activities to be approved in annual work plan.
- b. Projects, events, or initiatives are aligned with selected Transformation Strategy(s).
- c. The Transformation Strategy(s) are reflected comprehensively across all Four Points.
- d. Work plans include written action plans for critical projects that outline specific tasks, timeline, budget, volunteer hours, who's responsible, etc.
- e. Annual fund-development goals and allocations are guided by the Transformation Strategy(s)

### STANDARD V

### PRESERVATION-BASED ECONOMIC DEVELOPMENT

Successful Main Street efforts are built on the guiding principle that district economic development is obtained by leveraging and preserving its unique historic and cultural assets. Standard Five confirms our strong belief that a community's own place-based and diverse cultural assets reflect the richness and strength of its identity and establishes a competitive market advantage.

### FOCUS AREAS

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Preservation Ethics and Education on Historic and Cultural Assets, II) Standards and Best Practices for Place-based, People-focused Design, and III) Promotion of Historic, Heritage, and Cultural Assets

### **KEY INDICATORS**

The following Indicators provide important guidelines on how Main Street programs can build a strong foundation for revitalization through the preservation of building and cultural assets, educating the public on their value to economic growth, and enlisting businesses and property owners in redevelopment efforts. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

#### I. PRESERVATION ETHICS AND EDUCATION ON HISTORIC AND CULTURAL

#### ASSETS

**INDICATOR I:** Main Street demonstrates the community's commitment to its historic and cultural assets. Examples of how these are demonstrated include:

- a. The district has historic buildings listed as local landmarks, a national landmark district, or listed in the National Register of Historic Places.
- b. The community is a Certified Local Government (CLG).
- c. The district has received cultural, arts, or other special designations or recognitions.
- d. Main Street advocates for a local preservation ordinance or the community has one.
- e. Main Street has developed or supported the development, and periodic review/update, of design standards, guidelines, and tools property owners can use to preserve, improve, and maintain historic buildings.
- f. Incentives or in-kind services are in place to assist with improvements to historic and cultural resources (e.g., façade grant, sign grant, low interest loan, design assistance).
- g. Local, county, and/or regional strategies acknowledge and incorporate the preservation of heritage and cultural assets, both physical and intangible, as economic development priorities.

**INDICATOR II:** Main Street advocates and builds awareness about preservation and cultural assets among stakeholders, public sector, community organizations, and residents at large. Examples of how these are demonstrated include:

- a. Holding education, advocacy, and awareness activities that promote the value of the district's historic fabric and cultural assets throughout the year or at least annually during Preservation Month.
- b. Providing programming and resources for district property and business owners that results in the preservation and rehabilitation of local historic assets.
- c. Attending staff and volunteer trainings provided by the Coordinating Program, Main Street America, or other organizations.
- d. Building strong collaborations (e.g., Historic Preservation Commission, Certified Local Government, Historical and Arts entities, etc.) to support tools, ordinances, zoning policies that preserve the district's built and cultural assets

### II. STANDARDS AND BEST PRACTICES FOR PLACE-BASED, PEOPLE-FOCUSED DESIGN

**INDICATOR I:** Main Street is an advocate and partner for the implementation of standards, guidelines, and best practices for the preservation of historic and cultural assets. Examples of how these are demonstrated include:

- a. Partners with local government, commissions, and community groups to assess and incorporate heritage and cultural assets into economic development and marketing priorities and initiatives.
- b. Provides or connects district property owners with assistance in redevelopment that is aligned with the district's Transformation Strategy(s).
- c. Provided guidance that educates property and business owners and developers on state and local ordinances, incentives, and other redevelopment tools.
- d. Provides guidance to projects that leverage preservation and/or economic development funding tools to support building improvements (TIF, Historic Tax Credits, CLG, USDA grants, etc.).
- e. Advocates for threatened historic properties, and works to acquire, attract new ownerships and/or works with city leaders to enforce requirement maintenance standards.

### III. PROMOTION OF HISTORIC, HERITAGE, AND CULTURAL ASSETS

**INDICATOR I:** The Main Street program actively promotes the district's historic and cultural assets. Examples of how these are demonstrated include:

- a. Activities/programming that interpret, celebrate, and recognize local heritage and cultural resources.
- b. Working with media to promote stories that highlight the district's historic and cultural assets and messages their importance to the community and economic growth.
- c. Conducts activities that educate property owners on the benefits of rehabbing historic properties to increase the economic value of the property.

### STANDARD VI

### **DEMONSTRATED IMPACT AND RESULTS**

Main Street communities are part of a national network with a proven record for generating strong economic returns and strengthening the district's position within a highly competitive marketplace. Standard Six highlights the importance of tracking, packaging, and demonstrating the qualitative and quantitative impact of the program's revitalization efforts. It also provides the opportunity for the local Main Street program to tell their stories and advocate for resources needed for sustainability.

### **FOCUS AREAS**

Communities engaged in the Main Street Approach understand how essential these key areas of focus are for an organization's success: I) Demonstrating the Value of Main Street, II) Measuring and Packaging Quantitative and Qualitative Outcomes and III) Promoting Progress and Demonstrating Impact and Results

### **KEY INDICATORS**

The following Indicators provide important guidelines on how Main Street programs can build the case for Main Street and demonstrate the impact of their revitalization efforts. Each Indicator includes examples of the types of activities that a program may use to achieve these goals.

### I. DEMONSTRATING THE VALUE OF MAIN STREET

**INDICATOR I:** Main Street is positioned as an advocate for the district, promoting revitalization as an economic development priority among the public and private sector and community at large. Examples of how these are demonstrated include:

- a. District revitalization and physical and economic improvements are included in recent regional or citywide master plans, economic development plans, comprehensive plans, etc.
- b. Main Street participates in ongoing local planning efforts that involve the district.
- c. Main Street participates in guest presentations to local community organizations and institutions.
- d. Small business owners in and around the district regularly seek and receive assistance or support from the Main Street program (e.g., letters of support for grants or loans, market ing support on the Main Street program's website and social media, etc.)
- e. District stakeholders advocate for the program when requested.
- f. The district is highlighted in local partners' communication and marketing efforts (e.g., city, tourism, economic development, etc.) with blog posts, multi-line descriptions of the district, and/or photos featuring the district, etc.
- g. Main Street program's logo, webpage, and/or social media links are included on local government and other partner organizations' websites.
- h. Entrepreneurs and local business owners regularly approach the Main Street program about commercial spaces in the district that could potentially serve as a base-of-operations for a new business or new location for an existing business.

# II. MEASURING AND PACKAGING QUANTITATIVE AND QUALITATIVE OUTCOMES

**INDICATOR I:** Main Street regularly collects and maintains district revitalization statistics (quantitative) and intangible impact data (qualitative) across the Four Points of the Main Street Approach and examines changes over time as required by the Coordinating Program. Examples of how these are demonstrated include:

- a. Total number of businesses operating in the district.
- b. Total number of businesses operating in the district that are owned by women, minorities, veterans, LGBTQ+ and other groups defined as historically marginalized..
- c. Number of employees/jobs based in the district.
- d. Number of new businesses launched and closed in the district over a given period (monthly, quarterly, or annually) and number of employees/jobs added in a district in a given period.
- e. Number of local businesses participating as vendors in district events, festivals, etc.
- f. Number of housing units added or lost in the district over a given period (monthly, quarterly, or annually), broken out by housing type (loft, apartment, duplex, single family detached home, etc.), tenure type (for lease or for sale), and sale/rent amount relative to area median income (i.e., affordability).
- g. Number of properties in the district renovated, including details about the capital invested in the renovations and any financial incentives programs leveraged in the renovation (e.g., historic tax credits, low-income housing tax credits, etc.).
- h. Number of public improvement projects in the district that were launched/completed, including overall price tag, public dollars invested, and any secondary sources of capital invested.

**INDICATOR II:** Main Street annually collects and maintains organizational impact statistics (quantitative) and intangible impact data (qualitative) and examines changes over time. Examples of how these are demonstrated include:

- a. Board annually reviews broad performance goals established within the organization's work plan.
- b. Board annually reviews metrics established to analyze the progress of selected Transformation Strategy(s).
- c. Number of volunteer hours contributed.
- d. Financial value of volunteer contribution (using Independentsector.org formula).
- e. Number of volunteers participating.

- f. Testimonial reports from small business owners, property owners, and government officials about the value of the Main Street program.
- g. Conversion of volunteer hours to in-kind dollars (\$) contributed.
- h. Financial (\$) contributions made to Main Street by the public sector.
- i. Financial (\$) contributions made to Main Street by the private sector.
- j. Number of responses and analysis of response data from a survey that seeks to understand the community's growing knowledge about Main Street and the importance of Main Street, as well as stakeholder attitudes about Main Street organization.
- k. Impact surveys of promotional events.
- I. Impact surveys of education programming attendees.
- m. Number of media impressions.

### III. PROMOTING PROGRESS AND DEMONSTRATING IMPACT AND RESULTS

**INDICATOR I:** The district's revitalization programming, achievements, stories, and reinvestment statistics are promoted. Examples of how these are demonstrated include:

- a. Sharing through the Coordinating Program reporting system according to the timeline outlined in annual agreements.
- b. Sharing with district stakeholders, local units of government, anchor organizations, funders, and the community at large.
- c. Highlighting and publishing success stories of impactful projects on digital platforms (website, social media channels, etc.) and local media outlets.
- d. Publishing and distributing an annual report and summary of revitalization statistics.
- e. Highlighting key statistics and testimonials on website and other marketing materials.

### **COMMUNITY ASSESSMENT WORKSHEET**

# Evaluation Worksheet for Local Programs, Coordinating Programs, and Main Street America\*

The Main Street America Evaluation Framework outlines what it means to be a highly successful Main Street program and sets a path for growth and development for newer programs. Depending on achievement, score, and maturity, programs will either be designated as Affiliate or Accredited.

After reviewing the Community Self-Assessment Tool document, use this worksheet to score community progress and determine the designation status of a community. All scores will be averaged and populated at the end.

#### **BASELINE REQUIREMENTS**

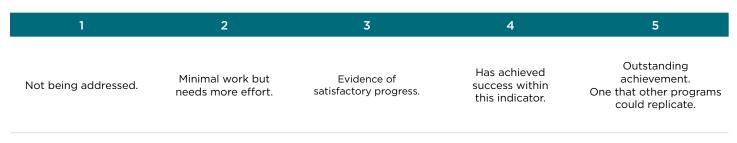
As detailed within the tool, some indicators are required as important baseline (starting point) for a program to qualify for Accreditation. Please indicate whether communities meet the baseline requirements by selecting Yes or No.

		L	Р	С	Р	M	SA
1	A Board of Directors formed by a representative base of the district stakeholders and community members, dedicated to leading the district's Main Street program.	Yes	No	Yes	Νο	Yes	No
2	Communities over 5,000 in population must employ an FTE program director. Communities under 5,000 in population must employ a 20-hour minimum per week program director.	Yes	No	Yes	No	Yes	No
3	Identified Transformation Strategy to direct the work of the program, based on community input and market understanding.	Yes	No	Yes	No	Yes	No
4	Detailed work plans aligned with the selected Transformation Strategy that outlines programming across the Main Street Four Points. Work plans include the project, expected (measurable) outcomes, specific tasks needed to accomplish the project, assignments of those tasks showing volunteer and staff responsibilities, timelines, and budgets.	Yes	No	Yes	No	Yes	Νο
5	A dedicated budget for the district's revitalization programming and the Main Street program's operations.	Yes	No	Yes	No	Yes	No
6	Demonstrated support from the municipality for the Main Street program. This can include leadership participation, funding, in-kind and philosophical support.	Yes	No	Yes	No	Yes	No
7	Reinvestment statistics are reported as required by the Coordinating program (monthly, quarterly, or annually).	Yes	No	Yes	No	Yes	No
8	Be a member in good standing with Main Street America and use the Main Street America logo on its webpage and/or social media as well as the coordinating program logo.	Yes	No	Yes	No	Yes	No

Local Programs that do not meet these baseline requirements are not eligible for Accreditation from Main Street America, though they may qualify for designation at the Affiliate level

#### **ACCREDITATION ELIGIBILITY**

Next, to determine where a community is on the path to Accreditation, use the next part of the worksheet to score the community on the Indicators listed for each of the six Standards based on a scale of 1-5. Each number represents the following:



Communities must meet the Baseline Requirements and average at least three (3) points per Standard to achieve Accreditation. Some Indicators will require documentation. At a minimum, this will include providing your program's annual budget and workplan.

#### STANDARD I: BROAD-BASED COMMUNITY COMMITMENT TO REVITALIZATION

	LP	СР	MSA		
Partnerships and Collaboration				Notes	
Indicator I:					
Indicator II:					
District and Community Outreach					
Indicator I:					
<b>Communications and Public Relations</b>					
Indicator I:					
Indicator II:					
Indicator III:					
Standard I Average:					

### THE MAIN STREET AMERICA EVALUATION FRAMEWORK

### STANDARD II: INCLUSIVE LEADERSHIP AND ORGANIZATIONAL CAPACITY

#### LP CP MSA

Inclusive Organizational Culture and Dive	rse Volur	nteer En	gagement	Notes
Indicator I:				
Indicator II:				
Indicator III:				
Indicator IV:				
Active Board Leadership and Supporting	Voluntee	er Base		
Indicator I: Required				
Indicator II:				
Indicator III:				
Professional Staff Management				
Indicator I: Required				
Indicator II:				
Effective Operational Structure				
Indicator I: Required				
Standard II Average:			—	

#### STANDARD III: DIVERSIFIED FUNDING AND SUSTAINABLE PROGRAM OPERATIONS

	LP	СР	MSA	
Balanced Funding Structure				Notes
Indicator I:				
Indicator II:				
Indicator III:				
Strategic Revenue Development and Fu	undraising			
Indicator I:				
Budget and Work Plan Alignment				
Indicator I:				
Indicator II:				
Financial Management and Best Practice	es			
Indicator I:				
Indicator II:				
Standard III Average:				

### THE MAIN STREET AMERICA EVALUATION FRAMEWORK

STANDARD IV:	STRATEGY-DRIVEN	PROGRAM	MING		
		LP	СР	MSA	
Planning Guided	l by Inclusive Communi	ity and Maı	ket-Inf	ormed Inputs	Notes
Indicator I:					
Defining Direction	on through Transforma nt	tion Strate	gy Ide	ntification	
Indicator I:					
Strategy-Aligne Across all Four F	d Comprehensive Work Points	k Planning	and Im	plementation	
Indicator I:					
Standard IV Ave	rage:				
STANDARD V:	PRESERVATION-BAS	ED ECONO	DMIC D	EVELOPMENT	
		LP	СР	MSA	
Preservation Eth	nics and Education on H	Historic an	d Cultu	ral Assets	Notes
Indicator I:					
Indicator II:					
Standards and B	est Practices for Place-	based, Pec	ople-foo	used Design	
Indicator I:					
Promotion of Hi	storic, Heritage, and C	ultural Ass	ets		
Indicator I:					
Standard V Aver	'age:				
STANDARD VI:	DEMONSTRATED IM	PACT AND		TS	
		LP	СР	MSA	
Demonstrating t	he Value of Main Stree	t			Notes
Indicator I:					
Measuring and F	Packaging Quantitative	and Quali	tative G	Dutcomes	
Indicator I:					
Indicator II:					
Promoting Prog	ress and Demonstrating	g Impact a	nd Res	ults	
Indicator I:					
Standard VI Ave	rage:				

### THE MAIN STREET AMERICA EVALUATION FRAMEWORK

CUMULATIVE AVE	RAGE SCORES	LP	СР	MSA
STANDARD I	BROAD-BASED COMMUNITY COMMITMENT TO REVITALIZATION			
STANDARD II	INCLUSIVE LEADERSHIP AND ORGANIZATIONAL CAPACITY			
STANDARD III	DIVERSIFIED FUNDING AND SUSTAINABLE PROGRAM OPERATIONS			
STANDARD IV	STRATEGY-DRIVEN PROGRAMMING			
STANDARD V	PRESERVATION-BASED ECONOMIC DEVELOPMENT			
STANDARD VI	DEMONSTRATED IMPACT AND RESULTS			

#### LOCAL PROGRAM

Program Name:		
Reviewer:	Title:	_ Date:
COORDINATING PROGRAM		
Program Name:		
Reviewer:	Title:	_ Date:
MAIN STREET AMERICA		
Reviewer:	Title:	_ Date:

### 2024 OMS/DDA Self-Assessment Scoring

1 = Not being addressed 2 = Minimal work, but needs more effort

3 = Evidence of
satisfactory progress
4 = Has achieved
success within this
indicator
5 = Outstanding

Focus Area	Average Score	Lizzie, Director	Bill, Chair	Lance, Vice- Chair	Daylen	Emily	Dakota	Jill	Allie	Josh	Rob, Mayor	City	5 = Outstanding achievement. One that other programs could replicate
Partnerships & Collaborations 1	#DIV/0!												
Partnerships & Collaborations 2	#DIV/0!												
District & Community Outreach	#DIV/0!												
Communications & Public Relations 1	#DIV/0!												
Communications & Public Relations 2	#DIV/0!												
Communications & Public Relations 3	#DIV/0!												
Inclusive Organizational Culture 1	#DIV/0!												
Inclusive Organizational Culture 2	#DIV/0!												
Inclusive Organizational Culture 3	#DIV/0!												
Inclusive Organizational Culture 4	#DIV/0!												
Active Board Leadership 1	#DIV/0!												
Active Board Leadership 2	#DIV/0!												
Active Board Leadership 3	#DIV/0!												
Professional Staff Mgt 1	#DIV/0!												
Professional Staff Mgt 2	#DIV/0!												
Effective Operational Structure 1	#DIV/0!												
Balance Funding Structure 1	#DIV/0!												
Balance Funding Structure 2	#DIV/0!												
Balance Funding Structure 3	#DIV/0!												
Strategic Revenue 1	#DIV/0!												
Budget & Workplan Alignment	#DIV/0!												
Budget & Workplan Alignment 2	#DIV/0!												
Financial Management 1	#DIV/0!												

Financial Management 2	#DIV/0!												1	
Planning Guided by Inclusive and													ĺ	
Market-Informed Inputs	#DIV/0!													
Defining Direction through Transform	#DIV/0!												ĺ	
Strategy Alinged Comp 1	#DIV/0!												ĺ	
Preservation Ethics 1	#DIV/0!													
Preservation Ethics 2	#DIV/0!													
Standards and Best Practices	#DIV/0!													
Promotion of Historic	#DIV/0!													
Demonstrating the Value of Main	#DIV/0!													
Measuring and Packaging 1	#DIV/0!													
Measuring and Packaging 2	#DIV/0!													
Promoting Progress	#DIV/0!												0	VE
Average Score	#DIV/0!	#DIV/0!	#####	#####	######	#####	######	###	###	####	#####	#DIV/0!		#

### 2023 OMS/DDA Self-Assessment Scoring

1 = Not being addressed

2 = Minimal work, but needs more effort

3 = Evidence of
satisfactory progress
4 = Has achieved
success within this
indicator
5 = Outstanding
achievement. One

Focus Area	Average Score	Lizzie, Director	Jon, Chair	Lance, Vice- Chair	Bill	Emily	Melissa	Nicole	Josh	Rob, Mayor	Nathan, City Manager	5 = Outstanding achievement. One that other programs could replicate
Partnerships & Collaborations 1	3.9	3	4	4	4	4	4	4	4	3	5	
Partnerships & Collaborations 2	3.7	3		4	4	4	4			3	4	
Community Outreach	3.2	3	3	3	3	3	3	3	4	3	4	
Communications & Public												
Relations 1	3.6	4	3	3	3	3	3	3	5	4	5	
Communications & Public												
Relations 2	3.8	4	4	3	4	3	4	4	3	4	5	
Communications & Public												
Relations 3	3.7	4	3	4	4	4	3	4	4	4	3	
Inclusive Organizational Culture 1	3.3	4	3	3	4	2	4	3	3	4	3	
Inclusive Organizational Culture 2	2.6	3	2	3	2	2	2	3	4	3	2	
Inclusive Organizational Culture 3	4	4	4	4	4	4	4	4	4	4	4	
Inclusive Organizational Culture 4	3.4	3	4	4	3	3	4	3	3	3	4	
Active Board Leadership 1	3.5	3	4	4	4	4	3	3	4	3	3	
Active Board Leadership 2	3.4	4	4	4	3	3	3	4	3	4	2	

Active Board Leadership 3	3	3	3	3	3	3	3	3	3	3	3
Professional Staff Mgt 1	4.7	4	5	5	5	5	5	5	5	4	4
Professional Staff Mgt 2	4.1	4	5	5	4	4	4	4	4	4	3
Effective Operational Structure 1	4.1	4	4	5	4	4	4	4	4	4	4
Balance Funding Structure 1	3.8	4	5	4	4	4	3	4	3	4	3
Balance Funding Structure 2	3.1	3	4	3	3	3	2	4	4	3	2
Balance Funding Structure 3	4	5	4	4	4	4	3	4	4	5	3
Strategic Revenue 1	2.7	3	3	3	2	3	2	3	3	3	2
Budget & Workplan Alignment	4.3	4	5	5	5	5	2	5	5	4	3
Budget & Workplan Alignment 2	4.5	4	5	5	5	5	5	5	4	4	3
Financial Management 1	4.7	4	5	5	5	5	5	5	4	4	5
Financial Management 2	3.6	3	4	4	4	4	2	4	3	3	5
Planning Guided by Inclusive	3.3	3	4	4	3	3	3	3	3	3	4
Defining Direction through											
Transform	3.3	3	4	3	4	4	2	4	4	3	2
Strategy Alinged Comp 1	3.1	3	3	3	3	3	2	4	4	3	3
Preservation Ethics 1	3.8	4	4	4	4	3	2	5	3	4	5
Preservation Ethics 2	3.5	3	4	4	3	3	2	4	4	4	4
Standards and Best Practices	3.4	3	3	4	3	3	2	4	4	4	4
Promotion of Historic	3.2	3	4	3	3	3	2	3	4	3	4
Demonstrating the Value of Main	4	4	5	4	4	4	3	4	3	5	4
Measuring and Packaging 1	3.2	2	4	3	3	3	3	4	4	2	4
Measuring and Packaging 2	3.6	3	4	4	3	4	4	3	4	3	4
Promoting Progress	3.7	4	3	4	4	4	4	4	3	4	3
Average Score	3.62286	3.4857	3.89	3.829	3.6	3.571	3.1429	3.829	3.71	3.571	3.571429

**OMS ORGANIZATION COMMITTEE** 

**REGULAR MEETING** Tuesday, June 11, 2024, 2:00 p.m. City Hall; 301 W. Main Street



Owosso Main Street's mission is to foster an active and thriving downtown that is the heart of our community by promoting historic preservation and drawing both local residents and visitors to our city.

Called to order at 2:00 p.m. Present: J. Moore, B. Gilbert, D. Woodworth Absent: None Staff: L. Fredrick

#### Volunteer of the Month

Gilbert recommended highlighting long time volunteers or a volunteer who helped with the recent downtown cleanup event.

Fredrick nominated Brian Atkins who volunteered each day of the downtown cleanup events for the past year.

Committee discussed potential volunteers to spotlight throughout the remainder of the summer.

#### Annual Sponsor Guide

Fredrick presented a draft of the first page of the OMS/DDA Annual Sponsor Guide.

Committee discussed potential revisions including sponsor amounts for the year-long sponsorship levels.

#### **Committee Comments:**

Gilbert asked to include the Volunteer Appreciation Program on the July Committee agenda.

#### **Next Meeting:**

Tuesday, July 9th at 2:00 p.m. at City Hall; 301 W. Main Street

**OMS PROMOTION COMMITTEE** 

**REGULAR MEETING** Thursday, June 13, 2024, 8:00 a.m. City Hall; 301 W. Main Street



Owosso Main Street's mission is to foster an active and thriving downtown that is the heart of our community by promoting historic preservation and drawing both local residents and visitors to our city.

Called to order at 8:00 a.m. Present: N. Ball, A. McGuire, S. Maginity, P. Vreibel Absent: None Staff: L. Fredrick

#### Event Tiers

Committee finalized policies and procedures for OMS/DDA events based on four tiers.

Fredrick confirmed she'll create a digital form for the Downtown Owosso website that allows other organizations to submit their downtown event to be included on the website's event calendar.

Committee agreed that future next steps include creating a banner schedule for the Main Street Plaza arch and an event supply inventory lending system.

Committee discussed having a deposit included with the event supply lending program.

#### Event Calendar

Committee reviewed event dates for the upcoming fiscal year and tentatively scheduled the 2025 Downtown Owosso Chocolate Walk for April 26<sup>th</sup>.

#### **Committee Comments:**

None

#### **Next Meeting:**

Thursday, July 11, 2024, at 8:00 a.m. at City Hall; 301 W. Main Street

OMS DESIGN COMMITTEE

**REGULAR MEETING** Friday, June 13, 2024, 1:30 p.m. City Hall; 301 W. Main Street



Owosso Main Street's mission is to foster an active and thriving downtown that is the heart of our community by promoting historic preservation and drawing both local residents and visitors to our city.

Called to order at 1:30 p.m. Present: D. Drenovsky, L. Weckwert, A. McGuire, J. Ross Absent: J. Ardelean, E. Olson, T. Ainsworth Staff: L. Fredrick

#### Exchange Street Pocket Park

Committee discussed supply needs for the pocket park updates.

Weckwert suggested creating a plan for window frames under the awnings.

#### **Committee Comments:**

McGuire confirmed she found a free piano for the Piano Project.

Ross recommended the Committee continue with the idea of chalk stencil art throughout downtown.

Fredrick confirmed that the Promotion Committee agreed to fund the Lebowsky sculpture with the proceeds from the 2025 Chocolate Walk.

#### **Next Meeting:**

Thursday, July 11<sup>th</sup> at 1:30 p.m. at City Hall; 301 W. Main Street

OMS ECONOMIC VITALITY COMMITTEE

**REGULAR MEETING** Tuesday, June 18, 2024, 1:00 p.m. City Hall; 301 W. Main Street



Owosso Main Street's mission is to foster an active and thriving downtown that is the heart of our community by promoting historic preservation and drawing both local residents and visitors to our city.

Called to order at 1:00 p.m. Present: L. Omer, D. Howard, B. Meyer, R. Teich Absent: None Staff: L. Fredrick, B. Barrett

#### **Business of the Month Program**

Committee discussed the July Business of the Month nominees.

#### **Revolving Loan & Grant Program**

Fredrick introduced Sam Moore from the Lapeer Development Corporation.

Moore proposed a short-term partnership in which the LDC would oversee legal and administrative services for the Revolving Loan & Grant Program to provide the administrative support necessary to secure future loans.

Barrett confirmed legal fees associated with a Letter of Understanding could come from the program contingent upon City Council's approval.

Committee discussed potential revisions to the program guidelines including adjusting the interest rate.

Meyer suggested prime minus two with a floor of three or four.

Barrett noted that the Applicable Federal Rate could be used as a floor interest rate.

Mayor Teich supported keeping loan and grant limitations to \$50,000.

#### **Committee Comments:**

None.

#### **Next Meeting:**

Tuesday, July 16th at 1:00 p.m. at City Hall; 301 W. Main Street